

## INVESTIGATING CRITICAL SUCCESS FACTORS OF E-LEARNING: DIFFERENT STAKEHOLDERS' PERSPECTIVES

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### **Abstract**

The educational process has been hindered worldwide due to Covide-19 pandemic. Yet, the Egyptian government adopted E-learning to maintain the designed educational agenda. Consequently, recognizing E-learning benefits is imperative to link the E-learning system with its success drivers. Therefore, the aim of this study is detecting the main critical success factors that affect E-learning in Egypt. The study employed multiple information system success models as a basis for identifying aspects of E-learning success measured by net benefits, namely; technological factors, E-learning quality, user attitude, intention to use and user satisfaction. Online questionnaires were directed to two stakeholder groups of tertiary education, namely; learners and instructors. Using partial least squares structural equation modeling technique, the two models were statistically confirmed. The results indicate that the E-learning success models adequately demonstrate and predict the interdependency of the selected constructs. Moreover, the importance-performance map analysis was implemented to

investigate the importance and performance of the constructs and indicators on E-learning success. This analysis identified user satisfaction and E-learning quality as the most crucial constructs for achieving higher success in both models. Furthermore, users' perceived usefulness, ease of use and information quality are indicators which should be improved to indirectly foster E-learning success.

*Keywords: Information System Success Model, E-Learning Success, Egypt, Partial Least Square (PLS), Importance and Performance Map Analysis (IPMA), Critical Success Factors (CSFs)*

## **INTRODUCTION**

The Sustainable Development Goals (SDGs) set by the United Nations for 2030 had selected higher education as one of the main drivers for global development through “ensuring inclusive and equitable quality education and promoting lifelong learning opportunities for all” (Owens, 2017, p.414). Unfortunately, the outbreak of the COVID-19 pandemic has hindered the educational process. Yet, the Egyptian government has planned to continue the educational process through shifting from traditional learning to E-learning to maintain the designed educational agenda. As a result, educational institutions have adopted the E-learning system rapidly. This change has created many challenges for all stakeholders including learners and instructors, therefore universities started to provide training for them to use technology in teaching and learning through different platforms (Muhammad et al., 2020). However, E-learning was not established originally due to COVID-19, it was employed in many Egyptian educational institutions years before the pandemic.

E-learning can be defined as the process of providing 80% or more of the course's content online using the latest Information and Communication Technologies (ICT) (Nagy, 2005; Allen & Seaman, 2014). In fact, E-learning system provides many benefits as: saving costs and time, increasing learning accessibility and flexibility, improving stakeholders' performance and providing a variety of methods for students' evaluation (Nagy, 2005). Yet, it still suffers from some limitations, as encouraging students' indolence, lack of communication among stakeholders, platforms usage illiteracy, and increasing system's maintenance costs (Batdi et al., 2021). In contrast, blended learning, in which a proportion of course's content is presented online and the remaining part is presented in traditional learning, may provide a suitable solution for the previously mentioned drawbacks (Allen & Seaman, 2014).

Despite the rapid adoption of E-learning, one of the main issues facing officials is reinforcing its success. Therefore, the aim of this paper is to determine the main Critical Success Factors (CSFs) which influence E-learning in Egypt. One of the contributions of this study is constructing a comprehensive framework that includes two different models one for instructors and one for learners. Based on the literature, these models were set upon DeLone

and McLean (D&M) success model, the Technology Acceptance Model (TAM), the Theory of Reasoned Action (TRA) and the Unified Theory of Acceptance and Use of Technology (UTAUT), as well as the previous studies on Egypt.

Additionally, this paper is the first in Egypt that uses Net Benefits (NB) as an unobserved variable to measure E-learning success and it is examined by means of the Partial Least Squares Structural Equation Modeling (PLS-SEM) method. Further, most researchers ignore some sophisticated techniques as: Importance-Performance Map Analysis (IPMA), and depend only on the PLS analysis. However, IPMA helps providing more rigorous recommendations for decision makers to refine the net benefits. In addition, PLS<sub>predict</sub> is applied to measure models' predictive power.

The paper is structured as follows; first, the relevant literature and papers related to Egypt are presented. Then research variables, hypotheses and methodology are introduced, followed by the data description further the clarification of the descriptive statistics and scoring for both stakeholders. After that, the results of the two models are specified and illustrated. Finally, the discussion and conclusion are stated and recommendations are suggested.

## **REVIEW OF LITERATURE**

Past researches highlighted the importance of determining the CSFs that influence E-learning adaptation and resulting net benefits (Sun et al., 2008). Consequently, some studies have investigated the possible CSFs that may affect them. They have argued that this approach could be used by governments to form agendas for further E-learning systems improvements. Leidecker and Bruno (1984) defined CSFs as constructs, characteristics or circumstances that would have a significant influence on a project's success.

The Information System success (ISS) model presented by D&M is a predominant dimensional model for evaluating an operational ISS. According to its most updated version of 2003, several dimensions included to evaluate E-learning success. These dimensions are system, service and information qualities, intention to use, satisfaction and net benefits. Net benefits are considered a comprehensive measure which includes interorganizational, consumer, work group and societal impacts according to Clemons et al. (1993), Brynjolfsson (1996), Myers et al. (1997), and Seddon (1997) respectively.

Reviewing the studies of Egypt, it was detected that education system suffers from many challenges; overcrowded classes, transportation issues and innovation in programs and courses (El Gamal, 2014). Therefore, Egypt has an urgent need to implement E-learning to mitigate the conventional education problems. Additionally, the literature about E-learning implementation and the most important CSFs in Egypt using different methodologies is presented as an important issue to develop E-learning.

Utilizing Confirmatory Factor Analysis approach, Headar et al. (2013) and Abbas et al. (2016) identified technological factors, E-service quality, perceived usefulness, perceived ease of use, intention to use and satisfaction as the key CSFs of E-learning in Egypt, ascendingly. Likewise, a multivariant case-study approach was applied by Abdel-Gawad and Woollard (2015), and they concluded that the most important CSFs in Egypt are: the course content's nature, learners' characteristics, instructors' characteristics and technological factors. Abdel-Wahab (2008) employed the step-wise regression and deduced that the chief factors affecting users' intention to use the system in Egypt are: attitude, perceived usefulness, perceived ease of use, organizational support and the cost savings.

In 2011, Eraqi et al. conducted descriptive analysis and stated that E-learner, E-instructor, IT, university factors and E-learning quality are the most important CSFs of the E-learning. Using the same technique, others deduced that many users accepted E-learning as an effective instrument for education. However, large number of students believe that it is challenging to interact with others, especially as most of the users suffer from poor computer skills. Consequently, they recommended that blended learning should be applied to provide the most efficient level of learning and get over the lack of skills (Abdelaziz et al., 2011; Khedr, 2012; El-Seoud et al., 2013; Ghenghesh et al., 2018).

## **METHOD**

In this section the constructs, hypotheses of the models and the techniques used to analyze them are illustrated.

### **Research Variables and Hypotheses**

Upon reviewing the relevant literature, additionally, inspired by the updated D&M model (2003), the paper used NB as a measure for E-learning success (Hassanzadeh et al., 2012), Technological Factors (TF), E-Learning Quality (QU), User Attitude (UA), Intention to Use (IU) and User Satisfaction (US) are selected as potential CSFs of E-learning in Egypt.

As a promising gauge for the E-learning success, NB is the most suitable, comprehensive and important. It explains the E-learning system influence and captures the balance of its good and bad effects on students, instructors, organizations and even societies (DeLone & McLean, 2003; Hassanzadeh et al., 2012). Consequently, in this study, NB are represented by improving users' performance, cost and time savings (Parker & Martin, 2010), less polluted environment and smooth flow of traffic (Campbell & Campbell, 2011).

#### *Technological Factors*

Technological factors could be defined as user's belief of having the required skills to use the E-learning system successfully and to which level the country's infrastructure supports the E-learning usage (Conrad & Munro, 2008). According to Bhuasiri et al. (2012), TF is one of the

CSFs in both developed and developing countries. Moreover, Makokha and Mutisya (2016) claimed that shortage of devices and inadequate internet would affect the E-learning system negatively.

Several dimensions were taken into consideration to quantify TF such as Country's infrastructure and medium richness. Country's infrastructure could be reflected by its ability to provide a reliable internet connection, platforms which support the E-learning process, equipment accessibility and organizations' training (Arbaugh & Duray, 2002), while medium richness refers to platforms' ability to support various types of instructional elements (text, audio and video messages) (Volery & Lord, 2000).

To sum up, countries should pay special attention to TF to enhance the QU especially developing countries due to their technological challenges ensuring the ease of access to the system and its success (Al-Azawei et al., 2016). Therefore, it's proposed that:

**H<sub>1</sub>:** TF has a direct positive effect on QU.

#### *E-learning Quality*

Based on prior studies, quality construct can be measured by three quality types; system, service and information qualities. They play a key role in determining users' behaviors, therefore, in this study, QU was measured in terms of the previously mentioned qualities types as dimensions. System quality is a multi-dimensional concept representing the hardware and software qualities available to the end-users to fulfill their information needs (Poelmans & Wessa, 2015). Additionally, service quality is the quality of the support provided to users by service providers (Petter & McLean, 2009; Hassanzadeh et al., 2012). Finally, information quality represents the quality of the course content that is introduced by the providers and delivered by the system. It also refers to the improvements of users' performance through using the system (Bhuasiri et al., 2012).

Previous studies indicate that if users believe that the system's performance is reliable, technical support is available, and the available information is accurate, they will realize the usefulness of the E-learning system and its ease of use. Consequently, this will affect UA and US with the system positively, as well as motivating them to reuse E-learning (DeLone & McLean, 2003; Ramayah & Lee, 2012; Xu et al., 2013; Abbas et al., 2016). Hence, the following hypotheses will be empirically tested:

**H<sub>2A</sub>:** QU has a direct positive effect on US.

**H<sub>2B</sub>:** QU has a direct positive effect on UA.

**H<sub>2C</sub>:** QU has a direct positive effect on IU.

#### *Attitude*

Users' attitude represents the users' positive or negative psychological state to perform a certain behavior, such as using the E-learning system (Abdel- Wahab, 2008).

Using the TRA, Davis (1985) introduced the TAM with two concepts to measure UA which leads to behavioral intention; the Perceived Usefulness (PU), which is defined as the promotion of users' performance when using the computer, and Perceived Ease of Use (PEOU), which refers to how using the computer is effortless for the users. Berteau (2009) stated that two models were conducted by Rosenberg and Fishbein to measure UA. This paper is based on the Rosenberg model, which reflects UA by their PU from the system usage and how using it is important for them.

Alhomod and Shafi (2013) had shown that positive attitude is an important factor for determining the E-learning success. If the users find the system secured, meets their needs and improves their skills, their satisfaction and attitude towards it will be stimulated directly. Consequently, having a positive UA will directly affect the users' behavioral intention towards using the system (Liaw et al., 2007). Therefore, the following hypothesis is examined:

**H<sub>3</sub>:** UA has a direct positive effect on IU.

#### *Intention to Use*

Intention to use is the possibility to utilize the E-learning system in the future, before indeed using it (Poelmans & Wessa, 2015). According to the UTAUT, IU is considered as a key determinant for the users' acceptance of technology (Lwoga & Komba, 2015). Park (2009) utilized the TAM to examine learners' IU the E-learning system with many dimensions, such as learners' attitude, perceived usefulness, PEOU and E-learning efficiency. Further, Lin and Lu (2000) claimed that the main dimensions to measure IU are UA, PU and PEOU.

Al-Busaidi and Al-Shihi (2012) indicate that if stakeholders are satisfied with the system usage, this will stimulate them to reuse the system, hence they will receive many benefits as improving their skills. Therefore, having the IU the system would directly affect the NB (DeLone & Mclean, 2003). Accordingly, the following hypothesis is tested:

**H<sub>4</sub>:** IU has a direct positive effect on NB.

#### *User Satisfaction*

User satisfaction may be defined as users' overall feeling of fulfillment of their expectations from the system (Sun et al., 2008). At first, it measures the interaction between users and the system then evaluates the extent to which the outcome of this interaction fits the users' expectations.

Satisfaction concept may differ according to different perspectives. Regarding learners, Arbaugh (2000) identified four dimensions, which are; platform flexibility, usability, PU and

interactive environment. Besides, Bolliger and Wasilik (2009) determined three dimensions influencing instructors' satisfaction; student-related, instructor-related and institution-related dimensions.

US will be positively influenced, if users are provided with training and support. Furthermore, if they are satisfied with the E-learning, they will have a positive attitude towards it and their intention to reuse it will increase. Further, being satisfied will provide a high level of benefits to users leading directly to success (Urbach et al., 2010). Therefore, the following hypotheses are assessed:

**H<sub>5A</sub>**: US has a direct positive effect on IU.

**H<sub>5B</sub>**: US has a direct positive effect on UA.

**H<sub>5c</sub>**: US has a direct positive effect on NB.

### Partial Least Square Model

The Structural Equation Modelling (SEM) is a vital tool of multivariate statistical analysis for testing hypothesis. It allows researchers to include unobservable variables (constructs) along with the observed variables (indicators). Although SEM has various types, PLS is chosen to examine the cause-effect relationship models.

PLS-SEM is composed of two models as depicted in Figure 1, the first is the measurement model which expresses the relationship between the constructs  $Y_i$  and its associated indicators  $X_i$  i.e.  $X_1, X_2$  and  $X_3$  are the indicators of  $Y_1$ . The second is the structural model which explains the relationship between the constructs themselves i.e.  $Y_1$  and  $Y_2$  are used to explain  $Y_3$  as follows.

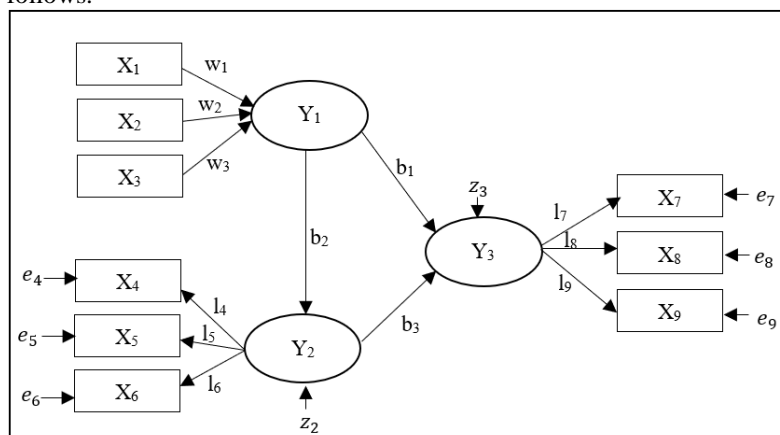


Figure 1

### PLS-SEM Path Model

The measurement (outer) model can be classified into reflective and formative, where the reflective model indicates the direct relationships from constructs to their indicators. The strength and direction of these relationships is called outer Loading ( $l$ ). Regarding the formative model, the relationships from the indicators to their construct are depicted. The strength and direction of these relationships is called the outer Weight ( $w$ ) (Sarstedt et al., 2021). While, the structural (inner) model shows the inner relationships between the constructs considering the strength of these relationship by path coefficient ( $b_1, b_2$  and  $b_3$ ).

Among the main advantages of the PLS-SEM is that it can accomplish high level of statistical power for small sample size, furthermore, it can use non-normal data. Besides, it handles reflective and formative measured constructs, where it can include large number of indicators in each construct and deal with complex models which include large number of relations. PLS-SEM is a variance-based algorithm which is used to measure the magnitude and direction of inner and outer relations by attempting to minimize the unexplained variance. After constructing the models, measurement and structural models' evaluation should be performed.

### Importance-Performance Map Analysis

The IPMA is mainly valuable for providing further insights by combining the analysis of the importance and performance dimensions of the PLS-SEM models' constructs, which allows for prioritizing certain constructs to improve the key target construct (Ringle & Sarstedt, 2016). The importance dimension refers to the constructs' total effects on the target construct, whereas the performance dimension indicates the average construct scores after being rescaled on a range from 0 to 100. The IPMA combines these two dimensions graphically by contrasting the unstandardized total effects on the x-axis, with the rescaled constructs scores on the y-axis. Additionally, to analyze the importance-performance map, researchers add two additional lines; a vertical line exhibiting the mean importance value and a horizontal line exhibiting the mean performance value. These lines divide the importance-performance map into four-quadrants, where constructs in the lower right quadrant are of the highest interest to achieve improvement, as these constructs have relatively high importance and low performance, followed by the constructs in the higher right, lower left and, finally the higher left quadrants. Thus, the results are particularly vital in forming recommendations by measuring the impacts that different constructs have on E-learning success.

### DATA

Data were collected through anonymous online questionnaires administrated to two stakeholder groups; instructors and learners at higher education institutions in Alexandria, Egypt during the second semester of 2021. A total of 100 valid instructors' responses were



collected, including 33% male and 67% females, while 320 students have responded including 30% males and 70% females. All instructors are residents while, only 75% of learners are residents. Moreover, 78% of learners and 74% of instructors are registered in the social science field.

### DESCRIPTIVE ANALYSIS

This section includes the scoring results for the indicators and constructs of both models. Firstly, the average score of the responses in each indicator is calculated then used to compute the constructs' mean score. Finally, the following classifications depicted in Table 1 are used.

Table 1  
Scoring Range and Classification

Range	Agreement	Classification
4.21 – 5.00	Strongly Agree	Positive
3.41 – 4.20	Agree	
2.61 – 3.40	Neutral	Neutral
1.81 – 2.60	Disagree	Negative
1.00 – 1.80	Strongly Disagree	

Table 2 illustrates constructs' scoring for both stakeholders, while Tables A-1 and A-2 of Appendix A show the indicators' scoring. Regarding the NB, instructors agreed that they received high individual (NB<sub>1,4</sub>) and societal impacts (NB<sub>3,4</sub>) out of using the system. Contrastingly, learners received moderate individual impacts (NB<sub>1,2</sub>), and high societal impacts (NB<sub>3,4</sub>). Hence, more concern should be given by the officials to improve the system to help raising learners' individual impacts.

Table 2  
Constructs' Scoring and Classification

Constructs	Instructors		Learners	
	Score	Classification	Score	Classification
NB	3.70	Positive	3.38	Neutral
TF	3.72	Positive	3.33	Neutral
QU	3.60	Positive	3.08	Neutral
UA	3.33	Neutral	3.02	Neutral
IU	3.45	Positive	3.19	Neutral
US	3.17	Neutral	2.86	Neutral

According to the mean score of the TF, instructors believe that they are provided with the suitable platform, infrastructure and assistance to cope with the E-learning (TF<sub>1,2,4</sub>). However, students' responses revealed a neutral feedback regarding this construct. The low-quality of the available infrastructure in rural areas, the inadequate support, skills and financial

capabilities of some students (TF<sub>1.5</sub>) may be responsible for that result. Hence, the responsible authorities should upgrade infrastructure and may provide learners with the needed support, training, devices and the internet packages.

Speaking about QU, instructors are positive toward it (QU<sub>2.5</sub>), except service quality (QU<sub>1</sub>) they are neutral. Comparatively, learners have moderate verdict towards quality construct. Moreover, both users agree that other platforms, besides Microsoft Teams, may be needed for better communication and supervision over exams. Therefore, this raises an alert for officials about quality level delivered for students.

Having measured UA toward the E-learning, it was detected that their viewpoint toward the usage of technology in the educational process was neutral. Some learners suffer from time-management problems due to “instructors’ intrusions” outside the lecture’s scheduled time, making students feel like it is “a nonending loop of assignments and lectures” (UA<sub>1.3</sub>).

Regarding IU, its score for the users shows that instructors are positively willing to utilize the E-learning system, whilst learners have a moderate enthusiasm. This may be because most students have neutral attitude concerning E-learning and their responses reveal a lack of motivation to engage in the online classes (IU<sub>4</sub>). Besides, instructors find it hard to interact with their students adequately (IU<sub>2</sub>). Therefore, officials should enhance the system to be more efficient and effective, subsequently, it will be reflected on stakeholders’ attitude and IU.

Likewise, stakeholders’ answers about their satisfaction illustrate a neuter perception. This could be the result of learners’ dependence on the recorded lectures, which has its advantages and disadvantages. Recorded lectures may encourage students to postpone studying, and prevent instructors from explaining the idea with a different way telling the students to “re-watch the lecture”. These disadvantages may push learners to get private tutors for face-to-face learning. Inspecting the score of that construct indicators for tutors manifested their dissatisfaction with students’ attendance (US<sub>2</sub>). As for learners’ scores of the indicators (US<sub>1.5</sub>), they were either negative or neutral, as most learners prefer the blended learning to fully E-learning. This may point out to the urge for enhancing some horizons of the online process such as better peer and student-teacher interaction.

## **FINDINGS**

In this section, measurement model evaluation is performed to assess the reflective and formative models, then the structural model is evaluated for both stakeholders.

### **Measurement Models**

#### *Reflective Model Evaluation*

Beginning with the reflective model, as illustrated in Table 3, construct reliability, which demonstrates the stability and compatibility of the measurements, is evaluated by Cronbach’s

alpha ( $\alpha$ ) and Composite Reliability (CR). The results indicate that the reliability exists in the two models, as the coefficient of both  $\alpha$  and CR are greater than 0.60. Further, all reflective indicators have a satisfactory reliability level, as their loadings exceed 0.708, except for (NB1) in the instructors' model, which is greater than 0.40 and contributes to CR, hence, no items will be removed. The convergent validity, that exists when indicators of a certain construct share a high proportion of variance, is established for both models as the Average Variance Extracted (AVE) values exceed 0.50.

Table 3  
Loadings, Reliability and Validity

Instructors					Learners				
Indicators	Loading	$\alpha$	CR	AVE	Indicators	Loading	$\alpha$	CR	AVE
Net Benefits									
NB <sub>1</sub>	0.63				NB <sub>1</sub>	0.76			
NB <sub>2</sub>	0.72				NB <sub>2</sub>	0.77			
NB <sub>3</sub>	0.73	0.84	0.88	0.55	NB <sub>3</sub>	0.83	0.81	0.88	0.64
NB <sub>4</sub>	0.76				NB <sub>4</sub>	0.84			
NB <sub>5</sub>	0.80								
NB <sub>6</sub>	0.81								
User Attitude									
UA <sub>1</sub>	0.79				UA <sub>1</sub>	0.79			
UA <sub>2</sub>	0.80	0.74	0.85	0.66	UA <sub>2</sub>	0.84	0.80	0.88	0.71
UA <sub>3</sub>	0.85				UA <sub>3</sub>	0.90			

Regarding the discriminant validity, which means that each construct captures different phenomena from other constructs, the cross loadings and Fornell-Larcker approaches are performed and support the presence of it, Heterotrait-Monotrait (HTMT) ratios are less than 0.90 (instructors' HTMT<sub>UA/NB</sub> = 0.718 and students' HTMT<sub>UA/NB</sub> = 0.897) indicating that discriminant validity exists (Hair et al., 2016).

#### *Formative Model Evaluation*

Concerning the formative model, convergent validity, that is examined by redundancy analysis, refers to the extent to which an indicator contributes to the actual meaning of its construct. The results state that convergent validity is established as the path coefficients between the formative and the reflective of the same construct at least equals 0.70, in instructors' model;  $TF_{path}=0.75$ ,  $QU_{path}=0.70$ ,  $IU_{path}=0.74$ , and  $US_{path}=0.71$ . Regarding learners' model, convergent validity exists as follows,  $TF_{path}=0.71$ ,  $QU_{path}=0.83$ ,  $IU_{path}=0.73$ , and  $US_{path}=0.80$ . As indicated in Table 4, all the outer weights' VIF values are less than 5, indicating that there is no high collinearity. Moreover, results indicate that all outer weights are statistically significant, except for  $QU_{1,2}$  in the instructors'

model, but their loadings are greater than 0.50 ( $QU_1=0.53$  and  $QU_2=0.76$ ), hence, no items will be deleted (Sarstedt et al., 2021).

Table 4  
Indicators' Collinearity and Weights

Instructors			Learners		
Indicators	VIF	Weight	Indicators	VIF	Weight
<b>Technological-Factors</b>					
TF <sub>1</sub>	1.41	0.19*	TF <sub>1</sub>	1.61	0.09*
TF <sub>2</sub>	1.41	0.27**	TF <sub>2</sub>	1.96	0.12*
TF <sub>3</sub>	1.71	0.35***	TF <sub>3</sub>	1.44	0.27***
TF <sub>4</sub>	1.32	0.52***	TF <sub>4</sub>	2.09	0.32***
			TF <sub>5</sub>	1.82	0.46***
<b>E-Learning-Quality</b>					
QU <sub>1</sub>	1.43	0.14	QU <sub>1</sub>	1.65	-0.07*
QU <sub>2</sub>	2.01	0.15	QU <sub>2</sub>	1.80	0.08*
QU <sub>3</sub>	1.77	0.28**	QU <sub>3</sub>	1.64	0.21***
QU <sub>4</sub>	1.32	0.31**	QU <sub>4</sub>	1.71	0.28***
QU <sub>5</sub>	1.37	0.51***	QU <sub>5</sub>	2.03	0.31***
			QU <sub>6</sub>	1.79	0.43***
<b>Intention-to-Use</b>					
IU <sub>1</sub>	1.43	0.27***	IU <sub>1</sub>	1.72	0.18***
IU <sub>2</sub>	1.28	0.37***	IU <sub>2</sub>	1.39	0.23***
IU <sub>3</sub>	1.46	0.61***	IU <sub>3</sub>	1.72	0.21***
			IU <sub>4</sub>	1.93	0.59***
<b>User-Satisfaction</b>					
US <sub>1</sub>	1.21	0.18**	US <sub>1</sub>	2.23	0.19***
US <sub>2</sub>	1.31	0.30***	US <sub>2</sub>	1.90	0.19***
US <sub>3</sub>	1.60	0.31***	US <sub>3</sub>	1.93	0.20***
US <sub>4</sub>	1.75	0.51***	US <sub>4</sub>	2.39	0.25***
			US <sub>5</sub>	2.66	0.38***

\*, \*\* and \*\*\* indicate significance at 10%, 5% and 1% respectively.

### Structural Models

After ensuring measurement models' reliability and validity, structural models will be assessed.

#### *Instructors' Structural Model*

Figure 2 represents the instructors' model diagram, which shows the inner and outer relationships. According to the VIF results depicted in table 6, there is no multi-collinearity among constructs. Moreover, all the previously mentioned hypotheses are supported as all the direct effects among the constructs are positive and significant.

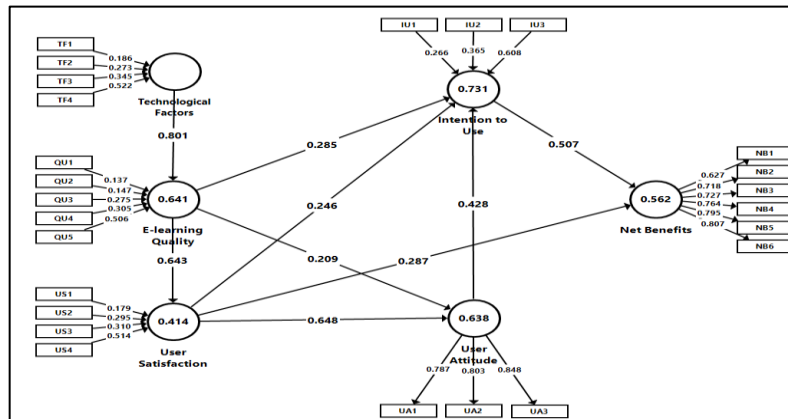


Figure 2  
Instructors' Model Diagram

H<sub>1</sub> is supported as TF ( $\hat{\beta} = 0.80$ ) has a positive effect on QU, accounting for 64% of its variation. Moreover, H<sub>2A</sub> is proved as QU ( $\hat{\beta} = 0.64$ ) has a positive and significant impact on US and explains 41% of its variation. QU ( $\hat{\beta} = 0.21$ ) and US ( $\hat{\beta} = 0.65$ ) explain 64% of the variation of UA with a positive effect on user's attitude, therefore, H<sub>2B</sub> and H<sub>5B</sub> are established. Regarding the IU, QU ( $\hat{\beta} = 0.29$ ), US ( $\hat{\beta} = 0.25$ ) and UA ( $\hat{\beta} = 0.43$ ) have a significant positive influence on IU and represent 73% of its variation, consequently, H<sub>2C</sub>, H<sub>5A</sub> and H<sub>3</sub> are supported. Finally, US ( $\hat{\beta} = 0.29$ ) and IU ( $\hat{\beta} = 0.51$ ) affect NB positively, where the model explains 56% of the NB variation, therefore, H<sub>5C</sub> and H<sub>4</sub> are indicated.

#### Learners' Structural Model

Figure 3 represents the learners' diagram. By evaluating learners' structural model, it is found that there is no multi-collinearity among constructs as shown by Table 6. All the hypotheses are proved, as all the direct relations among the constructs are positive and significant.

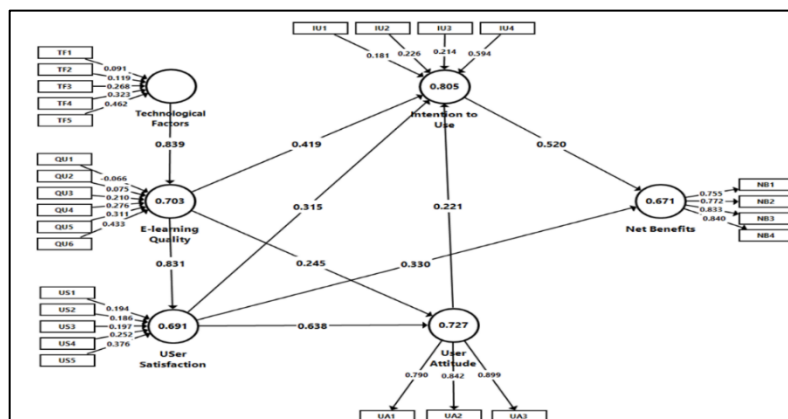


Figure 3  
Learners' Model Diagram

$H_{2A}$  is also valid, where QU ( $\hat{\beta}=0.83$ ) has a statistically positive effect on US, accounts for 69% of its variation. QU ( $\hat{\beta}=0.25$ ) and US ( $\hat{\beta}=0.64$ ) jointly explain 73% of UA with a statistically positive influence on UA, hence,  $H_{2B}$  and  $H_{5B}$  are proved to be true. Talking about IU, QU ( $\hat{\beta}=0.42$ ), US ( $\hat{\beta}=0.32$ ) and UA ( $\hat{\beta}=0.22$ ) have a significant positive effect on IU and represent 81% of its variation, therefore,  $H_{2C}$ ,  $H_{5A}$  and  $H_3$  are evidenced. Finally, US ( $\hat{\beta}=0.33$ ) and IU ( $\hat{\beta}=0.52$ ) have a significant positive influence on NB, where the model explains 67% of NB variation, hence,  $H_{5C}$  and  $H_4$  are supported.

#### PLS Predict

$PLS_{predict}$  is undertaken to assess models' predictive power in two steps. First, the  $Q^2_{predict}$  of the target construct and its indicators is assessed where their  $Q^2_{predict}$  should be greater than zero to indicate that the PLS path model has predictive power. In instructors and learners' model, the NB  $Q^2_{predict}$  is 0.321 and 0.418, respectively. Moreover, as depicted in Table 5, its indicators achieve  $Q^2_{predict}$  larger than zero for both models.

Table 5  
 $PLS_{predict}$  Models' Results

Instructors				Learners			
Indicators	$Q^2_{predict}$	RMSE		Indicators	$Q^2_{predict}$	RMSE	
		PLS-SEM	LM			PLS-SEM	LM
NB <sub>1</sub>	0.142	0.969	0.989	NB <sub>1</sub>	0.223	1.325	1.311
NB <sub>2</sub>	0.261	0.890	0.866	NB <sub>2</sub>	0.336	1.074	1.068

NB <sub>3</sub>	0.126	1.150	1.158	NB <sub>3</sub>	0.237	0.946	0.930
NB <sub>4</sub>	0.155	0.860	0.860	NB <sub>4</sub>	0.243	0.961	0.962
NB <sub>5</sub>	0.127	0.764	0.798				
NB <sub>6</sub>	0.165	0.773	0.803				

Second, the degree of prediction error should be evaluated either using the Mean Absolute Error (MAE) when the prediction error distribution is highly asymmetric or using the Root Mean Squared Error (RMSE) otherwise. As both models' prediction error distribution is nearly symmetric, the subsequent analysis depends on the RMSE statistic. According to Shmueli et al. (2019), the model has low predictive power if the minority of indicators have lower prediction errors while, it has medium predictive power if most indicators have lower prediction errors. Therefore, it is concluded that the learners' model has low predictive power and the instructors' model has medium predictive power.

#### Importance-Performance Map Analysis Results

Concerning instructors' IPMA results, as depicted in Figure 4, it is indicated that constructs with the highest priority for raising E-learning success are US, QU, TF, IU, and UA, descendingly. Further, the results demonstrate that NB performance equals 67.53. Therefore, increasing the performance of satisfaction by one unit will increase the NB performance by 0.46 points. Thus, to improve the E-learning success, the priority should be given to US dimensions and its predecessors (QU and TF) dimensions. Thereupon, the platform's usefulness, which enables tutors to teach in creative ways, has a relatively high importance, then, information quality and the availability of platforms significantly support the E-learning process.

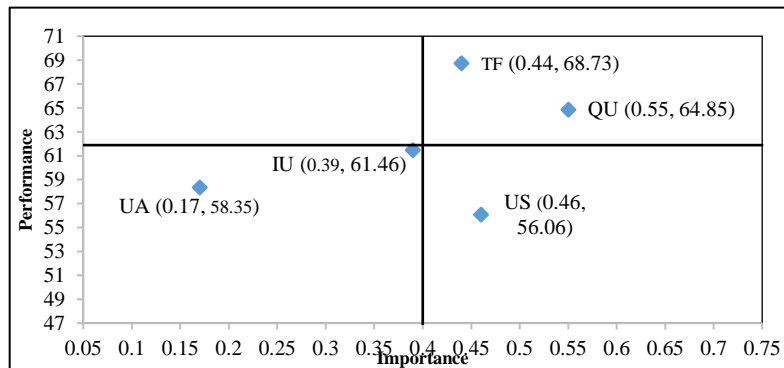


Figure 4  
Instructors' IPMA

Regarding learners' IPMA results, as depicted in Figure 5, QU, US, TF, UA, and IU are prioritized according to the highest interest in boosting E-learning success. In addition, the results indicate that net benefit has a performance value equals 60.09. Hence, raising the performance of QU by one unit will rise the NB performance by 0.71 points. Additionally, to increase the E-learning success, the interest should be given to QU dimensions and its predecessor (TF) dimensions. Subsequently, the quality of education, the platform's usefulness and ease of use dimensions have a relatively high importance.

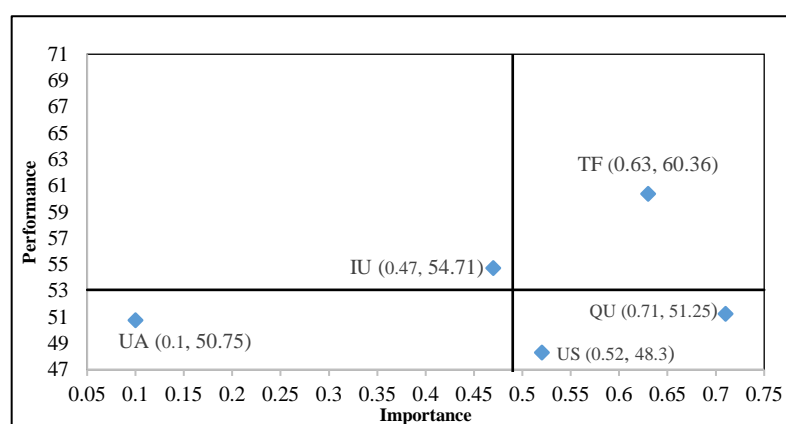


Figure 5  
Learners' IPMA

## DISCUSSION AND CONCLUSION

As previously mentioned, the aim of this paper is to identify the CSFs of E-learning in Egypt based on data gathered from instructors and learners of tertiary education. Accordingly, this paper applies PLS-SEM approach using SmartPLS software. The models demonstrated strong predictive power among all the constructs as they have explained on average 62%, 77%, 68%, 56% and 67% of the variation of NB, IU, UA, US and QU, respectively. The results also reveal that all the hypothesized relations for both models are empirically supported and are in line with the previous studies, as illustrated in Table 8.

Table 6  
Significance of the Structural Model and Hypotheses.

Hypotheses	Literature Reference	Instructor		Learners	
		Coefficients	VIF	Coefficients	VIF
H <sub>1</sub> : TF → QU	(Makokha & Mutisya, 2016; Al-Azawei et al., 2016)	0.80***	1.00	0.84***	1.00



H <sub>2A</sub> : QU → US	(Ramayah & Lee, 2012)	0.64***	1.00	0.83***	1.00
H <sub>2B</sub> : QU → UA	(Xu et al., 2013; Abbas et al., 2016)	0.21**	1.71	0.25***	3.24
H <sub>2C</sub> : QU → IU	(Ramayah & Lee, 2012)	0.29***	1.83	0.42***	3.46
H <sub>3</sub> : UA → IU	(Davis, 1985; Liaw et al., 2007)	0.43***	2.76	0.22***	3.67
H <sub>4</sub> : IU → NB	(DeLone & Mclean, 2003)	0.51***	2.40	0.52***	3.60
H <sub>5A</sub> : US → IU	(Ramayah & Lee, 2012)	0.25***	2.86	0.32***	4.74
H <sub>5B</sub> : US → UA	(Xu et al., 2013)	0.65***	1.71	0.64***	3.24
H <sub>5C</sub> : US → NB	(Urbach et al., 2010)	0.29**	2.40	0.33***	3.60

\*, \*\* and \*\*\* indicate significance at 10%, 5% and 1% respectively.

Source Figure 2 and Figure 3

This study found that TF positively influence QU (H<sub>1</sub>), where good infrastructure, training and organizational support will improve ease of use and access to E-learning. Consequently, QU impacts UA positively (H<sub>2B</sub>), where UA is measured by PEOU and PU dimensions. If users believe that they have a reliable high-quality system, the needed technical support and high information quality, UA towards the system will be positive. Further, the results show that QU positively influences US (H<sub>2A</sub>) and IU (H<sub>2C</sub>). From learners' perspective, they seem to be satisfied with system flexibility and usefulness, sequentially, it motivates them to reuse the system. Similarly, for tutors, providing them with additional useful evaluation methods and facilitating the creation of course designs will increase their satisfaction and IU. Subsequently, US is found to be positively impacting IU (H<sub>5A</sub>). Since US reflects the system's usefulness, ease of use and UA, it can be deduced that increasing US will motivate them to reuse the system. Finally, NB is found to be positively influenced by IU (H<sub>4</sub>) and US (H<sub>5C</sub>), as the increase in US and IU will enrich their knowledge about its benefits, reflecting on further increase in their performance and time saving.

Furthermore, analyzing responses marked a crucial concern related to stakeholders' perceptions about the selected E-learning aspects. Regarding E-learning benefits, it should help users in time management and skills improvement. The scoring result does not support the latter finding, however, it indicates that E-learning assists in lessening traffic jam and environment pollution. Therefore, instructors should change course design to provide enjoyable and understandable content.

According to scores, stakeholders suffer from learners' lack of readiness towards system. Yet, such a problem has higher effects on the tutors based on the PLS results indicating that the improvement of TF will enhance QU. Hence, institutions should handle learners' disquiet needs by a comprehensive online and recorded workshops to raise their technological skills and awareness about E-learning benefits, which will boost their satisfaction, intention to use and attitude towards E-learning.

The results revealed neutral feedback from users about service quality. However, models' results depicted that such issue has an opposite effect on students due to the absence of personal attention when they experience problems. Tutors' answers illustrate that using E-learning increases their workload due to the lack of support. Therefore, technical support should be improved by providing trained IT personnel to guide users and solve technical issues, which could lead to raising US due to enriching QU.

Regarding US, tutors complain from the students' online attendance, while students attribute their absence to many problems including tutors' inability to follow their progress in the educational process. The solution of this dilemma may be through appropriate trainings to tutors, as they are the main pillar for the E-learning success and they provide involvement incentives to students. Hence, US will increase, then, UA will be influenced positively. Finally, this positive attitude will stimulate users' IU E-learning.

Lack of proper interaction and communications are the E-learning vital problems. Therefore, stakeholders recommend blended learning, as it provides face-to-face interaction. Enhancing used platforms and scheduling special online lectures for students to discuss past materials and answer their questions will induce their IU because they will be able to ameliorate their skills and show their abilities to instructors.

Regarding the results of IPMA for both models, officials' policy should be in providing well-organized high-quality system that facilitate usage and navigation, easily deal with the course content and enhance users' PU. As a direct consequence, the performance of TF and QU increase, which involve and entail an improvement in US and the target key construct E-learning success.

Upon examining the literature rigorously, this study contributes to the literature in many ways whether theoretical or methodological. Regarding the theoretical horizon, many researches did not address the different stakeholders' perspectives; thus, one of contributions of this study is carrying out two multi-dimensional comprehensive models; instructors and learners, therefore considering the two perspectives simultaneously for more understanding to the whole picture.

For the methodological side, as far as the authors know, this research is the first in Egypt that adopts the PLS-SEM technique to investigate E-learning success. Furthermore, the IPMA is

conducted to assist officials in setting better priorities and to allocate scarce resources efficiently through identifying the construct, which has the highest importance and performance for the NB. Additionally, the paper utilizes  $PLS_{predict}$  to evaluate the model's out-of-sample predictive power. Despite the importance of the IPMA and  $PLS_{predict}$ , few papers utilized them in the E-learning literature (Ringle & Sarstedt, 2016; Sarstedt et al., 2021).

Ultimately, to get rid of the generalization limitations, further research should be applied for both models on wider ranges; places and times. Including more universities across Egypt, and/or including other countries in the sample is beneficial. Moreover, considering the importance of the time factor in affecting US and IU is of great importance.

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## APPENDIX A

Table A-1  
Indicators' Score of Instructors' Model

Indicators	Score	Classification
NB1: E-learning helps you to provide lessons in an appropriate time for you	3.77	Positive
NB2: Compared to traditional learning, E-learning leads to improve the level of your teaching	2.90	Neutral
NB3: Compared to traditional learning, your time can be better managed while teaching online	3.21	Neutral
NB4: E-learning cuts down expenditure (ex: transportation, paper cost, etc.)	4.02	Positive
NB5: E-learning helps in the mitigation of traffic jams	4.23	Positive
NB6: E-learning leads to less polluted environment	4.09	Positive
TF1: Your university has provided you with a training on how to use the E-learning platform	3.63	Positive
TF2: You have access to a reliable Internet connection in your home enough to teach online	4.12	Positive
TF3: Students at your university are ready to use technology for E-learning	3.28	Neutral
TF4: The E-learning platform is well-organized and easy to navigate and use	3.85	Positive
QU1: The responsible service staff provide personal attention when you experience problems	3.24	Neutral
QU2: The platform used fits the course criteria	3.95	Positive
QU3: The options provided by the chosen platform (electronic channels, access to library...etc.), facilitate the teaching process	3.60	Positive
QU4: The online courses' files are suitable for all device's student use	3.72	Positive
QU5: The content of the course is suitable to be introduced online	3.48	Positive
UA1: E-learning allows you to assign different tasks to the students which require external sources to solve it	3.37	Neutral
UA2: Even though it might not be required anymore you will continue to use the E-learning	3.28	Neutral
UA3: By using the E-learning you can assess your student's performance through various ways	3.35	Neutral
IU1: The university has the ability to switch to an E-learning system quickly	3.54	Positive

IU2: Most of students can interact freely with you in the online classes	3.26	Neutral
IU3: The E-learning system has several benefits which motivate you to continue using it	3.54	Positive
US1: E-learning saves your teaching time	3.27	Neutral
US2: You feel satisfied with the attendance of the students in the online classes	2.52	Negative
US3: E-learning allows you to access more diverse student population	3.37	Neutral
US4: E-learning enables you to provide courses and tasks easier and more quickly	3.51	Positive

Table A-2  
Indicators' Score of Learners' Model

Indicators	Score	Classification
NB1: Using E-learning system helps you to cut down expenditure such as paper costs	3.03	Neutral
NB2: Compared to traditional, E-learning leads to improve the level of your understanding	2.60	Negative
NB3: E-learning helps in the mitigation of traffic jams	4.02	Positive
NB4: E-learning leads to less polluted environment	3.87	Positive
TF1: Your university has provided you with a training on how to use the E-learning platform	2.85	Neutral
TF2: The platform used fits the course criteria	3.50	Positive
TF3: You have access to a reliable Internet connection in your home enough to learn online	3.73	Positive
TF4: The university has the ability to switch to an E-learning system quickly	3.07	Neutral
TF5: The E-learning platform is well-organized and easy to navigate and use	3.51	Positive
QU1: The responsible service staff provide personal attention when you experience problems	3.01	Neutral
QU2: Instructors at your university are well-prepared to use the E-learning platforms	3.02	Neutral
QU3: The online courses' files are suitable for all devices you use	3.44	Positive
QU4: The variety of ways to assess your learning is effective in evaluating your academic level	3.10	Neutral
QU5: The options provided by the chosen platform (electronic channels, access to library...etc.), facilitate the E-learning process	3.34	Neutral
QU6: Compared to traditional learning, the quality of education has increased through E-learning	2.58	Negative
UA1: E-learning has a positive impact on your sleep pattern compared to traditional learning	2.88	Neutral
UA2: Even though it might not be required anymore you will continue to use the E-learning system for self-learning	3.05	Neutral
UA3: Your mental health enables you to adapt E-learning system	3.13	Neutral
IU1: Your online skills have improved due to E-learning	3.02	Neutral
IU2: The E-learning offers a variety of ways to assess your learning	3.55	Positive
IU3: You want to do well in your E-learning classes because it's important to show your abilities to your instructors, family and colleagues	3.08	Neutral
IU4: The E-learning system has several external benefits which motivate you to continue using it	3.12	Neutral
US1: It was easy to follow class discussions through the platform	2.95	Neutral
US2: Compared to traditional learning, instructor is able to follow with your individual learning progress through the E-learning platform	2.36	Negative
US3: You learned more from your fellow students in E-learning system than in traditional	2.60	Negative
US4: Compared to traditional learning, your time can be better managed while learning online	3.13	Neutral
US5: E-learning platform enables you to accomplish tasks easier and more quickly	3.26	Neutral